

**Andrew Grill**

Actionable futurist

**Keynote Speaker, Technology Trends  
Expert, Strategic Board Level Advisor &  
Podcast Host**

Not just a picture of the future 10-50 years away but  
action points for next week.

With 30+ years of experience leading large teams &  
technology companies, Andrew delivers practical  
and actionable insights.

A sought-after keynote speaker, he has appeared  
on Sky News and Channel 4, and in the Financial  
Times, The Telegraph and the Guardian.



# Biography

Actionable Futurist and former IBM Global Managing Partner Andrew Grill is a popular and sought-after keynote speaker and trusted board-level technology advisor.

With a broad career spanning over 30 years in large corporates such as IBM, British Aerospace and Telstra, as well as 12 years running technology start-ups, Andrew is a highly experienced authority on a wide range of topics related to technology trends and the digital world.

Unlike traditional Futurists who paint a picture of the future in 10, 20 or even 50 years' time, Andrew delivers practical and immediately actionable insights in every session. A strong digital advocate and former Engineer, Andrew believes that "to get digital you need to be digital", and his engaging keynotes provide actionable insights on how to harness digital technologies to achieve corporate goals on a global and long-lasting scale.

Andrew has spoken in over 40 countries worldwide. Recent clients include senior executives from DHL, Nike, Nestle, Adobe, Worldpay, Barclays, Euler Hermes, Mars, Vodafone, Arriva, Johnson Matthey, Taylor Wessing, Bunzl, De Beers, Sanofi, NHS, Thomson Reuters, Royal London, ANZ, KPMG, Schrodgers, Mercer, British Airways, Finnair, UK Government, Westpac, Qantas, Aon, American Airlines, and Shell.

He also delivers workshops and provides strategic advice at the C-suite and Board levels, carefully crafting every keynote with his audience in mind.

He is also a seasoned TEDx speaker, having presented at 5 separate TEDx events.

All of Andrew's talks can be delivered via Zoom, Microsoft Teams or virtually any webcast or collaboration platform from his HD studio in London.

Andrew's first-hand experience of the digital world and his in-depth understanding of new technologies spans three decades and can be traced back to the early 1980's when he found himself online via bulletin boards, the precursor to email. His early training and formal qualifications as an engineer ensure that he is up to date with the latest technologies and can confidently present complex concepts in a business-friendly way to any audience.

His experience running 6 high-tech start-ups over a 12-year period in the US, UK and Australia means that he not only "thinks like a start-up" but can provide strategic and actionable advice for companies on how to think and act in an agile way. His passion and involvement in the digital world spans over 30 years and includes launching Australia's largest commercial property website, PropertyLook, and Australian location technology company Seeker Wireless to the world stage.

Prior to his role at IBM, he was head of international client strategy for Visible Technologies, owned by WPP, and he has also held senior positions with Australian telecommunication companies Telstra and Optus.

Andrew is regularly asked to contribute to a wide range of media outlets including The Drum, Barclays Labs, Changeboard and ANZ BlueNotes, and has appeared on Sky News and in the Guardian.



# Keynote Topics

## **Web3, The Metaverse, Crypto, NFTs & Blockchain explained**

Do you have a Web3 strategy, and do you need one? Topics such as Web3, Metaverse, Crypto, NFTs, and Blockchain are all over the media – so what does it all mean, and what should you be doing?

## **Workplace Of The Future**

The nature of work is changing and becoming distributed, so how can you and your employees adapt and build a human-centric workplace fit for the future?

## **Becoming Digitally Curious**

Do you lean forward when the latest piece of technology is discussed? This talk will equip you with ways to better use and understand technology and be ready for a digital-first world.

## **Disrupt Or Be Disrupted**

Digital disruption is happening now, but what does it mean for you and your business? This talk covers topics such as what is digital disruption and how companies can transform.

## **Are You Ready for Generative AI?**

In this rapidly changing world, artificial intelligence is having an impact everywhere. The arrival of new generative AI platforms such as ChatGPT will deeply disrupt industries everywhere, from education to finance. Are you ready for these changes, and what can you and your firm do to adapt?

Don't see a topic here that fits your event? Ask Andrew to craft one for you.



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## Hiring Andrew goes well beyond a keynote speech

Andrew is an experienced speaker having spoken at over 500 events in 40 countries. He has an audience of his own and is happy to work with you to help you ensure your event is a success. This can include:

- Pre-event video or Podcast appearance
- Promotion on social media to 17,000 LinkedIn connections and 17,600 Twitter followers
- Interviewing one of your leaders on Andrew's Podcast series
- Co-operation in pre-event PR and media interviews
- Contributed articles for event blogs or brochures

Andrew is most commonly asked to keynote, but he is just as comfortable chairing panels or interviewing other speakers on stage while he is at the event.

# Testimonials

Never seen a more practical, useful, and actionable session. Andrew challenges and inspires audiences to think about the real impact of the future of work on their lives. **BBC**

Your session met and exceeded all our expectations. We had a quick chat afterwards and the consensus was "when can we have him back?" **Nestlé**

A very inspiring and thought-provoking presentation, you have given us a lot to think about! **DHL**

We aim to inspire, educate and entertain our guests, and Andrew's keynote delivered on exactly that. It's a pleasure to work with Andrew, he is a professional, delivering great content with an easy stage presence. **LinkedIn**

Your session was outstanding and provided our team with new thoughts and new challenges. Your talk was inspiring, provocative and scary in the right way! **Mars**

You were one of the highlights of the day! Your session on disruption was beautifully choreographed and to the point! Word has spread like wildfire about you within Royal London and more divisions want to book you to speak at their events. **Royal London**

We began discussions before the pandemic to have Andrew deliver a physical keynote at our Rethink Global event. He was able to pivot to fully virtual with complete flexibility and delivered a thought-provoking presentation providing practical insights to help our audience become more "digitally curious". **Worldpay**

Andrew was a fantastic keynote speaker to open our Conference with an international audience of 350 insurance C-suite delegates. His presentation was professional, engaging, interesting, and his insights introduced thoughts and discussions that were covered in rest of the conference. **International Cooperative & Mutual Insurance Federation**

We worked with Andrew on a virtual event from conception to delivery and he had so many ideas and tailored his content specifically to our audience. He was fantastic at engaging the 'room' and we have thoroughly enjoyed working with him and look forward to future collaborations together! **Morrison & Foerster Lawyers**

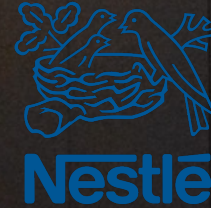
From the very first communication with Andrew, there was no doubt that he was the right choice to launch our inaugural event. He took the time to ask the right questions, got to know me and crucially my clients needs. Andrew is Actionable, full of energy, enthused and truly engaged his audience. Without hesitation I would recommend Andrew. **University of Teeside**

Andrew provided an outstanding and thought-provoking keynote session at our Annual Conference. A true professional: taking the time to understand our business, customers & exhibitors to deliver a tailored presentation that resonated with the audience. Feedback from delegates has been excellent. **2020 Innovation**

We're still receiving amazingly positive feedback from Andrew's keynotes. I've booked other keynote speakers in the past who have delivered their talk and left - Andrew stayed for the whole day and took part in multiple sessions. I would have absolutely no hesitation in hiring Andrew again he constantly delivers and has never let us down. **Midlands Chamber of Commerce**

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# Selected Clients



- 1 30+ years experience
- 2 Every talk tailored to match your event
- 3 Over 500 global presentations
- 4 Trusted by Fortune 100 companies
- 5 Delivers actionable advice every time